

Press Release

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GFT and aixigo exclusive partnership in Asia-Pacific to maximise wealth growth

Delivering next-generation wealth management solutions to optimise wealth goals.

Singapore, 25 April 2024 - According to recent reports¹ from UBS, **APAC is home to a substantial portion of the world's HNWIs and UHNWIs**. As **economic growth** continues and **financial markets expand**, more people are **seeking professional advice and services to manage their wealth effectively**. State-of-the-art wealth management solutions are in great demand across the region.

The global IT services and software engineering firm GFT, and [aixigo](#), a leading provider of next-generation wealth management solutions, announced today an **exclusive partnership to bring cutting-edge wealth management solutions to the Asia-Pacific region**. The partnership combines GFT's deep industry expertise and engineering skills in bringing digital transformation solutions to financial institutions and extensive regional presence with aixigo's unique and innovative wealth management platform, creating a powerful **offering tailored to the unique needs of APAC's rapidly growing wealth management needs** from high-net-worth and ultra-high-net-worth individuals (HNWIs and UHNWIs) to Retail Wealth.

Together, aixigo and GFT, not only aim to **improve wealth management for HNWI and UHNWI**, but also to **democratise wealth management to all segments** including Affluent and Retail Wealth. Banks will be able to provide their clients with a comprehensive investment solutions platform allowing them to access fully digital journeys. This will enable them to **achieve their financial goals** and maximise **their wealth growth** while benefiting from an advanced user experience.

"The APAC region is seeing a wealth surge, with a growing number of HNWIs and UHNWIs. Financial institutions are looking for tomorrow's digital native solutions for the next generation of clients." said [Antonio Camacho Hubner](#), APAC Head of New Business and Head of Banking at [GFT](#). "By partnering with aixigo, we are uniquely positioned to deliver the most advanced and personalised wealth management solutions to this dynamic market."

"aixigo is thrilled to partner with GFT to bring our cutting-edge wealth management technology to the APAC region," added [Arnaud Picut](#), CEO of aixigo. "Together, we will empower financial institutions and wealth managers to provide their clients with a truly personalised and seamless investment experience, our solution enhances the experience of both the client and the relationship managers."

Together, aixigo and GFT will offer a **comprehensive suite of wealth management solutions**, targeted to both the Relationship Managers and the end clients, supporting financial institutions to foster brand loyalty and differentiate from competition. Key features will include:

- **Highly customisable** portfolio management and advisory solutions
- **Scalable journeys** allowing wealth managers to attack **different segments**
- **Omni-channel digital experiences** for the end client
- **Seamless integration** with existing systems and data sources
- **Robust compliance and regulatory** support

¹ <https://www.ubs.com/global/en/family-office-uhnw/reports/global-wealth-report-2023.html>

For more information, please visit [GFT](#) and [aixigo](#).

This press release is also available for download via the [GFT newsroom](#).

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About GFT – Shaping the future of digital business.

GFT is a digital transformation pioneer. By leveraging next-generation technologies, we enable clients to boost their productivity with intelligent software solutions. We focus on Digital Finance, Enterprise AI & Data Solutions, and Platform Modernisation.

GFT's strengths include deep technological excellence, a strong ecosystem of partners, and industry expertise. We are [agile@scale](#) and boost digital transformation for clients from the finance and insurance sectors, as well as the manufacturing industry. GFT talents create, implement, and manage software applications to enable innovative businesses while complying with regulations.

With locations in 20 markets around the globe, GFT ensures proximity to its clients. We draw on over 35 years of experience and a global team of over 12,000 determined talents. GFT provides them with career opportunities in the most innovative areas of software engineering. The GFT Technologies SE share is listed in the SDAX index of the German Stock Exchange (ticker: GFT-XE).

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About aixigo

aixigo provides the world's fastest API-based Wealth Management Platform for creating individual, innovative and profitable wealth management services! The high-performance aixigo:BLOXX of the Wealth Management Platform provide all technological capabilities for the application in investment advisory, portfolio monitoring and analysis, portfolio management and financial planning. aixigo's platform enables banks, financial service providers and wealth managers to master the challenges of digitalisation and empowers them with speed, scalability and flexibility. aixigo's international customers, including radicant, Vontobel, BNP Paribas, Commerzbank, Raiffeisen, LGT and Targobank, are already benefiting from the aixigo platform. Furthermore, aixigo was awarded the Banking IT-Innovation Award by the University of St. Gallen (Switzerland), the German Innovation Award by the German Bundestag and the German Industry, and was repeatedly included in the WealthTech100 by FinTech Global. Only recently, aixigo was further honoured with multiple WealthBriefing Awards.

Our high-performance wealth management software allows you to leverage formerly unmatched potential and unlock new customer segments. The innovative and sustainable solutions facilitate a significant efficiency boost while ensuring adherence to all compliance and regulatory requirements. Increasing customer expectations are met through customer-oriented and digital services via diverse channels. These flexibly integrable and scalable solutions support your bank's modern IT strategy.

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